

Investor Participation Model

Oweesta Corporation: Building Native Futures Fund



Overview

The **Building Native Futures Fund**, managed by Oweesta Corporation, offers structured, impact-aligned investment opportunities to mission-driven investors. Through fixed-term participation models, investors can directly support Tribal-led clean energy, broadband, housing, and infrastructure development while earning a stable, risk-mitigated return.

In addition to long-term lending capital, the Fund recognizes the critical need for equity investments that support technical assistance, capacity building, and early-stage project development-especially for communities entering the clean energy space for the first time. Equity resources help Tribes and Native-led entities prepare for more complex financing structures, secure necessary studies and permits, and develop staff and governance models for long-term success.

These investment vehicles serve multiple purposes:

1. Provide long-term capital for high-impact Native infrastructure lending.
2. Offer fixed-income opportunities with strong oversight, security, and social return.

General Terms

Investment Size: Minimum \$250,000 per tranche (customizable for institutional investors)

Duration: 5 to 15 years- (Oweesta does request an initial 24 month draw down period for funds.)

Interest Rate: Up to 3.0% annually (prefer low interest but may go up to 3.0% depending on duration and risk tranche)

Disbursement: Aligned with Oweesta loan products and project cash flow cycles

Reporting: Biannual impact and financial performance reports

Use of Funds: Loans to Tribes, Native CDFIs, and Native-led entities for clean energy, broadband, water, healthcare, and other infrastructure projects. Supports multi-phase regional development (clean energy, healthcare, broadband) through ladder deployment.

Investment Structure Option

BRIDGE LOAN IMPACT NOTE [5-TO-15-YEAR TERM]

Purpose: Flexible, short-term capital to accelerate Native-led clean energy projects. The Bridge Loan Note will finance projects eligible for direct-pay tax credits under the IRA, covering the gap between project completion and reimbursement. Funds short-term bridge lending aligned with tax credit timelines and construction cycles. Supports renewable projects, predevelopment, and gap financing with strategic reinvestment during the term.

- ✓ Loans up to 85% of the Investment Tax Credit (ITC) value
 - ✓ **Credit eligibility:** 30% base + up to 30% in bonus credits
 - ✓ Applicable beyond Solar for All (SFA) to all qualifying clean energy projects

 - **Return:** 2.5% – 3.0% annually
 - **Repayment:** Amortized
 - **Liquidity:** Low to moderate
 - **Risk Level:** Low (senior secured loans with credit enhancements)
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FIXED-TERM COMMUNITY INFRASTRUCTURE NOTE [5 TO 15-YEAR TERM]

Purpose: Long-term, low-interest loans to support large-scale infrastructure in Native communities. The Community Infrastructure Note will fund tribal infrastructure and clean energy projects, including broadband, water, and housing. Supports both construction and long-term capital needs with flexible repayment options, including those backed by federal credits and energy cost savings. Enables Native CDFIs to expand their lending capacity.

- **Return:** 2.5% – 3.0% annually
 - **Repayment:** Amortized
 - **Liquidity:** Moderate
 - **Risk Level:** Moderate to low (secured by project assets and guarantees)
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Risk Mitigation Features

Oweesta implements a multi-layered approach to risk management, ensuring investor capital is protected while maximizing community impact:

- **Loan Structuring:** Senior or subordinated positions are assigned based on investor appetite and project strength, ensuring security hierarchy is clear.
- **Collateralization:** All loans are secured by tangible project assets, project revenues, cash flow pledges, and/or limited waivers of sovereign immunity when applicable.
- **Credit Enhancements:** Loan loss reserves, performance guarantees, escrowed repayment structures, and credit enhancement instruments are utilized where appropriate.
- **Due Diligence and Compliance:** Comprehensive underwriting evaluates project feasibility, sponsor strength, market risk, and regulatory compliance. External legal and engineering advisors are brought in as needed.
- **Ongoing Monitoring:** Oweesta provides active loan servicing, regular borrower reporting, and on-site reviews. Projects are reviewed quarterly and receive technical assistance as required.
- **Diversification:** The portfolio is diversified across sectors (energy, water, broadband, healthcare) and geographies, reducing exposure to single-project risk.

Equity Opportunity for Capacity Building

In addition to the debt structures above, Oweesta is seeking **\$10 million in equity capital** as part of the total fund pool. This capital will be deployed to:

- Provide direct capacity-building grants to early-stage Tribal clean energy projects
- Fund technical assistance for predevelopment, legal, and engineering needs
- Support Native CDFIs and intermediaries expanding into infrastructure finance
- Develop tools and staffing for Tribal utilities, broadband cooperatives, and housing authorities

Equity investors will receive detailed reporting on impact outcomes and may structure participation as recoverable grants or patient equity.

Capital Structure and Management

Capital Stack: Grants, Program-Related Investments (PRIs), mission-aligned equity, and debt

Capital Pool Manager: Oweesta Corporation

For over 25 years, Oweesta Corporation has been a trusted steward of capital, providing critical financial infrastructure and education to support the economic sovereignty of Native people and communities. Rooted in the original vision of our founders, Oweesta believes that when Native communities are equipped with appropriate resources, they have the capacity, integrity, and vision to ensure their own sustainable economic, spiritual, and cultural well-being.

Oweesta is widely recognized for our outstanding fiscal management. As an intermediary lender, we have earned the confidence of investors across federal, private, and philanthropic sectors by demonstrating exceptional performance: in 25 years, we have never defaulted on a loan and have experienced only a single loan default within our entire portfolio. This track record reflects not only our own rigorous underwriting and technical assistance, but also the dedication and financial acumen of our Native CDFI partners.

We have effectively managed diverse and complex capital pools, including:

- The **first-ever \$10 million Native Capital Pool**, offering low-cost, long-term loan capital with flexible terms of up to 10 years and \$1 million per loan to meet the high demand within Native communities.
- The **\$36 million Native COVID Relief and Recovery Fund**, a pioneering initiative blending equity and investment from a broad mix of public sector partners to rapidly deploy resources where they were most needed.

Today, Oweesta manages investments from 200+ institutional, social impact, and philanthropic partners. These long-standing relationships, combined with our proven 25-year history of sound capital management, position us to confidently and effectively manage the Building Native Futures Fund in service to Native communities nationwide. We are proud to be trusted partners to Native CDFIs and private sector investors alike, and we remain committed to mobilizing capital that builds lasting assets, strengthens Tribal economies, and advances economic sovereignty.

Partnering with Oweesta

Oweesta will work closely with Native CDFIs, Tribes, Tribal Housing Authorities, and other mission-aligned partners to address the significant infrastructure and financing gaps that continue to hinder clean energy progress in Native communities. While federal programs such as the Bipartisan Infrastructure Law and Inflation Reduction Act have unlocked over \$14 billion in funding for Tribal energy and climate initiatives, many Native communities still face steep barriers to implementation, especially in early-stage project development. The Navajo Nation, for example, requires an estimated \$416 million to electrify over 10,000 homes, highlighting just one example of the widespread unmet energy needs across Indian Country. Nationally, experts estimate that at least \$20 billion in targeted investment is needed to unlock the full potential of Tribal clean energy deployment. Through strategic partnerships, Oweesta is committed to mobilizing flexible capital, technical assistance, and capacity-building resources to ensure Native communities can lead and benefit from a just and equitable clean energy future.

Today, Oweesta stands as the most experienced national intermediary focused solely on Native communities. Our investors and partners become co-creators in a brighter future—one where Native sovereignty is empowered through clean energy, thriving economies, and equitable access to infrastructure.

For investment discussions or term sheet customization:

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