

10TH ANNUAL Native CDFI Capital Access Convening









Kaiser Permanente Fund at East Bay Community Foundation













Tamalpais Trust Fund of RSF Social Finance











Feed The Hunger Fund (FTHF) is a mission-driven Community Development Financial Institution (CDFI) committed to fostering economic equity and food sovereignty by investing in small-scale food and agricultural businesses.

FTHF focuses on improving lives through **access to capital and technical assistance** - especially for entrepreneurs historically excluded from traditional financing.











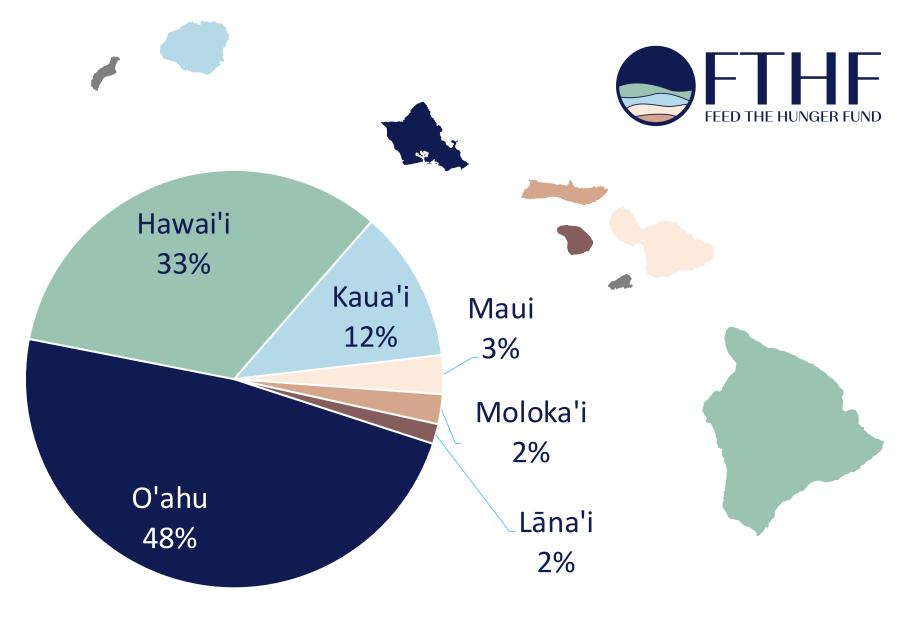
Since inception in 2010, FTHF has deployed \$18.3 million across 340 loans in Hawai'i and California,

\$13.0M has been deployed in Hawai'i.

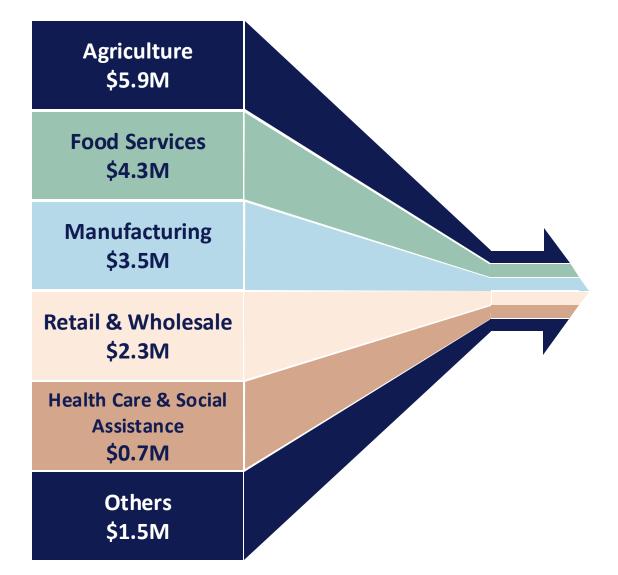
75% of funds have gone to BIPOC-owned businesses

57% of funds have gone to women entrepreneurs,

In 2024, 28% of all capital deployed was to Native Hawaiians.







Ranching Restaurants

Aquaculture Food Processing

Value-Add Luthier Skin Care

Physical Therapy **Grocery**

Store Trucking

Slaughterhouse Online

Retail Data Management Food

Trucks Immigration Support

Senior Care Farming

Landscaping Taxi Service Towing





HFFI Program Goals



Research in Support of Regional Food Systems Plan (e.g., Systems Design & Mapping, Research, Leverage Point Analysis)



Network Building and Social Network Analysis



Technical Assistance = 700 hrs, 100 clients/projects served



Grant Deployment = \$756,000 deployed



Debt Deployment = \$5,245,000 deployed





Number of grants and/or loans made	140
Number of TA clients/projects served	100
Dollar amount of loans and/or grants made	\$7,700,000
Leveraged capital – the amount of other capital supporting the program	\$9,000,000
Number of Food Retail projects served	40
Number of Food Enterprise (non-retail) projects served	59
% of projects that support Food Supply Chain Resilience	60%
% of projects served supporting Local or Regional Food Systems	60%
% of projects served located in rural areas	65%
% of projects served owned by women	55%
% of projects served owned by Black, Indigenous, and People of Color	60%



HFFI Partners







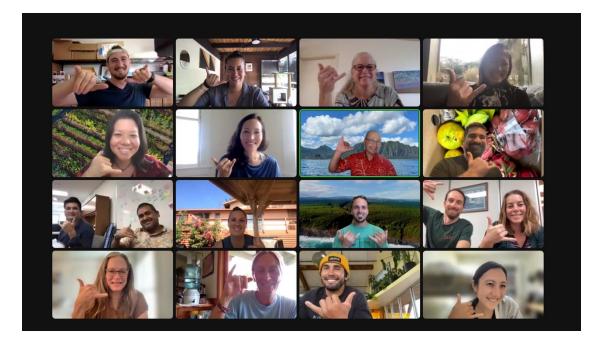






Hawai'i Investment Ready (HIR), is a **native founded and native led** nonprofit accelerator that **supports impact-driven enterprises in Hawai'i, centering on Indigenous values**, regenerative economies, and community wellbeing.

HIR provides deep expertise in systems thinking, business strategy, and blended capital solutions for mission-aligned businesses, particularly those rooted in local food systems.













HIR is leading the development of a Hawai'i Regional Food Systems Financing Plan
The plan will coordinate philanthropic, government, and private-sector investments to
overcome systemic food system barriers

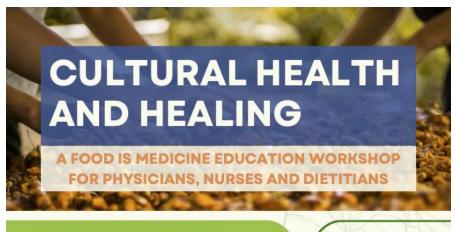
Activities:

System mapping, research, stakeholder engagement, and leverage point analysis Actor mapping, network activation, and identifying investment-ready deal flows Technical assistance

Outcomes:

Shared understanding of root causes, a collective vision for Hawai'i's food system, and a roadmap for scalable, sustainable investments





Learn how Native Hawaiian medicinal crops can help manage chronic health conditions





Saturday June 22, 2024 9am - 2pm Hoʻoulu 'Āina 3659 Kalihi Street

Lunch provided Cost: \$40 | Payable at Event













The **Hawai'i Good Food Alliance (HGFA) is** a statewide nonprofit organization dedicated to rebuilding thriving community food systems in Hawai'i.

Established in 2019, **HGFA is a diverse hui (group) of** community leaders and organizations involved in the production, aggregation, and distribution of food, aiming to promote food justice and equitable access to healthy, locally grown food for all residents.





HGFA provides technical assistance (TA) to food enterprises **focused on increasing access to local, healthy** food in Hawai'i.

Activities:

TA services include business capitalization support, USDA program navigation, application coaching, and capital readiness (e.g., tax compliance).

Outcomes:

Help food system businesses launch or expand and build sustainable income streams. Stronger food supply chains, increased market access for local producers, and more healthy food in underserved communities.





The Hawai'i Department of Agriculture (HDOA) is a state agency committed to supporting, enhancing, promoting, and protecting Hawai'i's agriculture and aquaculture industries.

HDOA plays a pivotal role in fostering a sustainable and diversified agricultural sector that contributes significantly to the state's economy and environmental stewardship.











The Hawai'i Department of Agriculture (HDOA) is actively participating in cross-sector collaborations and assisting in community outreach and engagement.

Activities:

HDOA is providing critical support via **loan guarantees and loan participations** that enable FTHF to expand its lending to food enterprises serving underserved communities.

Outcomes:

HDOA is helping FTHF unlock capital for small and mid-sized food system enterprises across Hawai'i, directly advancing HFFI's goals of increasing access to healthy, local food and building a more resilient, equitable food economy.



What products are being offered

- Technical Assistance
- Term Loans
- Credit Enhancements
 - Guarantees
 - LLR
 - Performance based grants
 - Re-grants

- Flexible terms
 - Extended interest only periods
 - Balloon payments
- Projection based lending



Funded Businesses











Farm Link Hawai'i, is an online marketplace and delivery platform founded by local farmers to improve access to local food.

With HFFI support, **FTHF provided working** capital to support operations while they continued to fundraise

FTHF is working with Farm Link to codevelop a forward contract lending product, helping producers secure loans based on pre-arranged sales, reducing financial risk.







Dairy & Eggs →



Alcohol →



Meat & Seafood →



Snacks -



Charcuterie Spreads →



Drinks →



Bakery →







Hawai'i 'Ulu Cooperative, a farmer-owned network of over 100 small, family-run farms located on Hawai'i Island, Maui, O'ahu, and Kaua'i.

The co-op revitalizes Indigenous crops like 'ulu (breadfruit), kalo (taro), and 'uala (sweet potato).

With support from HFFI, the cooperative has scaled its processing and aggregation facilities, increased market access, and launched branding initiatives that uplift Native agriculture.













Mokuwai Piko Poi is a family-owned poi mill located in Honoka'a along the Hāmākua Coast of Hawaii Island and a 22-acre farm located in Waipi'o Valley specializing in traditional poi production and preserving Hawaiian agricultural practices.

With support from HFFI, Mokuwai Piko Poi was able to receive working capital and purchase bagging equipment to increase packaging efficiency strengthening the farm's sustainability while honoring cultural traditions.













