

The Due Diligence

What to Expect and How to Prepare



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6th Annual Native CDFI
Capital Access Convening
June 22-24, 2021 • A Virtual Event

Sponsored by:



Trainer Introductions

- Krystal Langholz, Chief Operating Officer
- Florence Ludka, Chief Financial Officer
- Mikeala Ludka, Lending Assistant



Mikeala




Flo



Krystal





What do you hope we cover today?

<https://www.menti.com/7xqj4xj7n2>

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Investment Terminology

<https://www.menti.com/ycxmuvrdkx>



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Due Diligence Documents

- Governance
- Policy & Procedures
- Financial Reports
- Portfolio, Impact, & Lending Reports
- Compliance Information



Are you Ready?

Internal Preparation Activity: Break-out Rooms of 4
Reporter: Person with the Longest Hair



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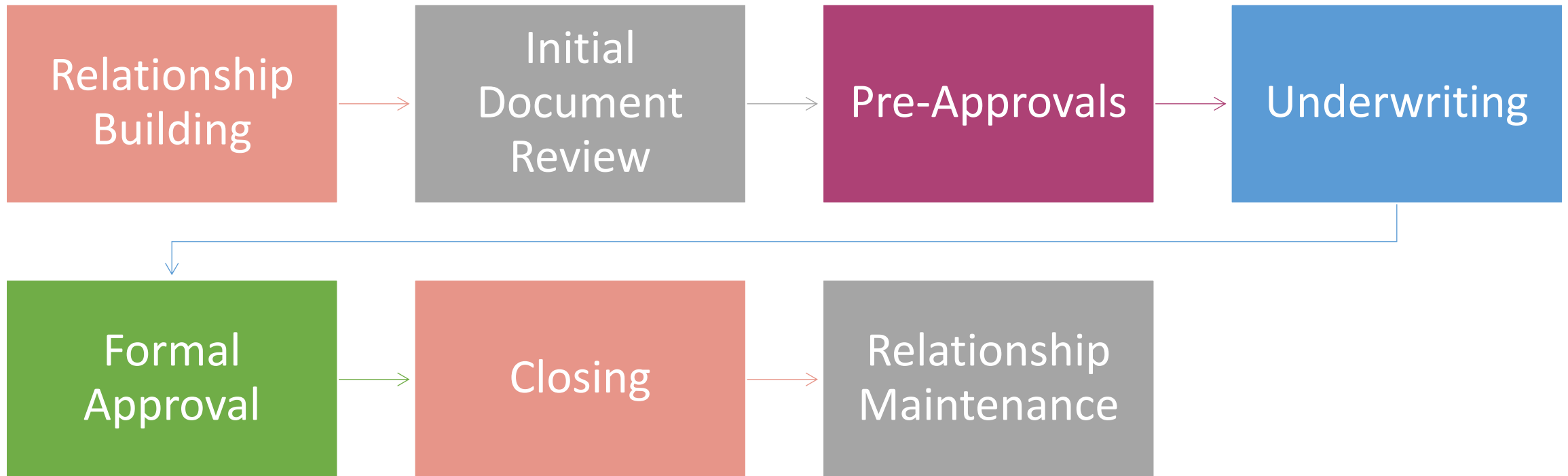


Relationship Building

- Research goal and value alignment
- Think long-term
- Build your case and impact statements
- Be yourself
- Start small and build your “street credibility”



The Due Diligence Process



Is this Normal?

Mural Activity:

<https://app.mural.co/t/krystal0395/m/krystal0395/1623427944926/2e4e78dd8427d307be49a81e789c470e36822d99?sender=ucd23d7e46f14216798b36759>



Evaluating Investment Opportunities

5 Case Studies



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