



June 12-14  
Pacific Grove, California  
[nativecdficonvening.org](http://nativecdficonvening.org)

# 2018 Native CDFI Capital Access Convening

*Bringing Native CDFIs, Funders, and  
Investors Together to Bring Capital to  
Native Communities*





## MEETING OUR MISSION

**Clearinghouse CDFI provides economic opportunities and improves the quality of life for lower-income individuals and communities through innovative and affordable financing that is unavailable in conventional markets.**



**Affordable Housing**



**Community  
Facilities**



**Commercial Real  
Estate**

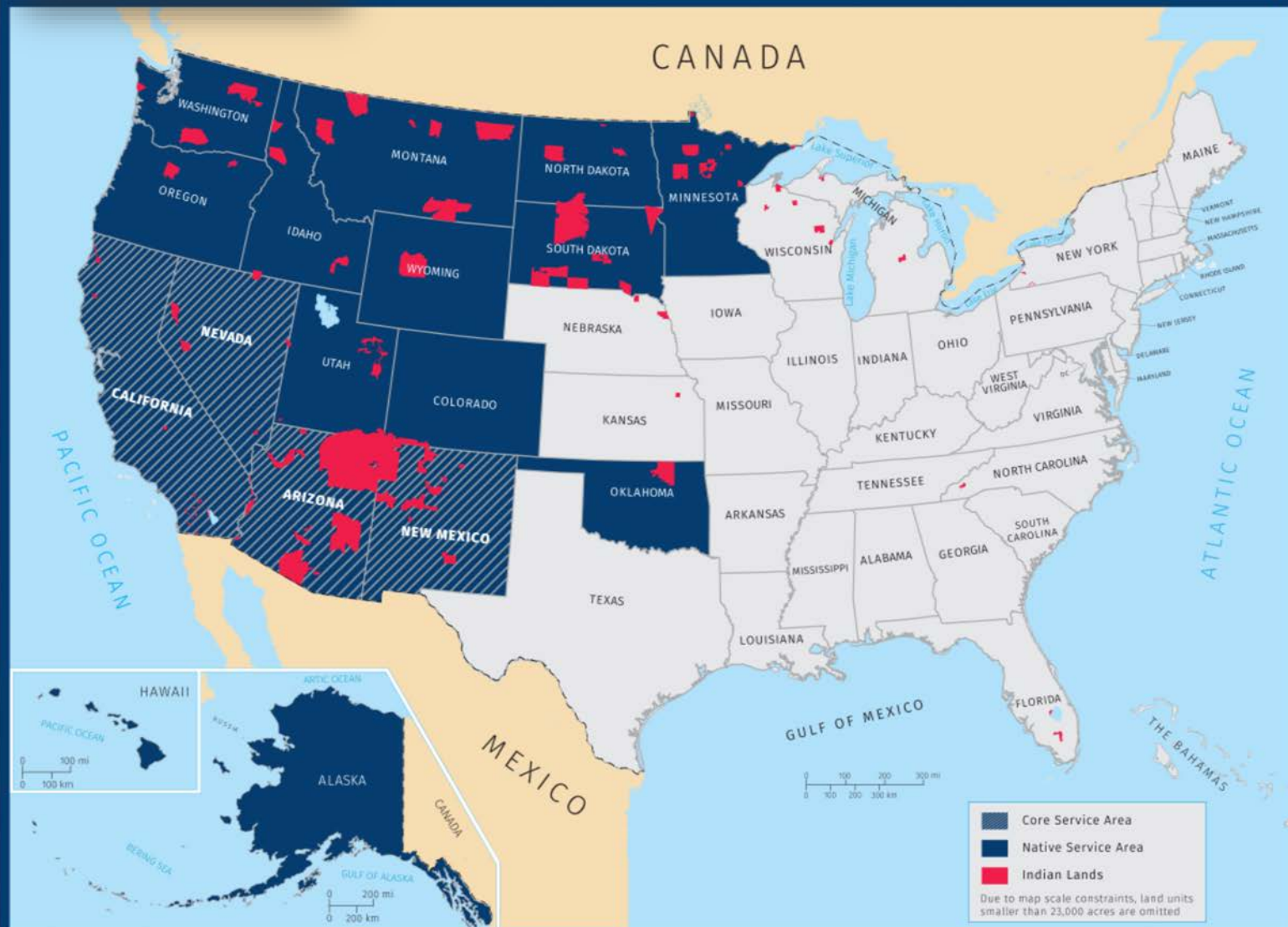


**Small Business**



**New Markets Tax  
Credits**

# CCDFI Service Area Map





# CLASS A SHAREHOLDERS



	<p>CONTACT: (800) 445-2142 WWW.CCDFI.COM</p>						



## FINANCING OVERVIEW

### Since Inception 1996 – 2017

- ✓ \$1.55 Billion cumulative lending, 1,820 total projects
- ✓ Paid a dividend to shareholders each of past 15 years

### Fiscal Year 2017

- ✓ \$103 Million in loans originated
- ✓ \$38.5 Million in New Markets Tax Credits deployed

### First Quarter 2017, ended March 31

- ✓ \$441 Million in Total Assets
- ✓ \$346 Million in Net Loans Receivable



Affordable Housing



Community  
Facilities



Commercial Real  
Estate



Small Business



New Markets Tax  
Credits



## IMPACT OVERVIEW

### Since Inception 1996 – 2017

- ✓ Over 500 loans and almost \$500 Million to nonprofit organizations
- ✓ 1.5 million clients served
- ✓ 18,000 jobs created or retained
- ✓ 10,750 student spaces created or retained

### Fiscal Year 2017

- ✓ 300 units of affordable housing
- ✓ 3 Out of 5 loans funded to woman or minority led/owned organizations
- ✓ 40% of loans to organizations with environmentally sustainable efforts



Affordable Housing



Community  
Facilities



Commercial Real  
Estate



Small Business



New Markets Tax  
Credits



## NATIVE AMERICAN ADVISORY BOARD



**GERALD SHERMAN** – Chair  
Oglala Lakota. Bar K  
Management

**KARLENE HUNTER**  
Oglala Sioux Tribe.  
Co-founder Native American  
Natural Foods



**BOB CRUTHERS**  
Citizen Potawatomi CDC  
(NCDFI)

**LENELL CARTER**  
IPAI Community Loan Fund,  
San Pasqual Band of Mission  
Indians



**SHAWN NELSON**  
Navajo. Lifelong artist  
specializing in fine art sand  
paintings

**DAVID MURRAY**  
Rosebud Sioux Tribe. Native  
Capital Access (NCDFI)

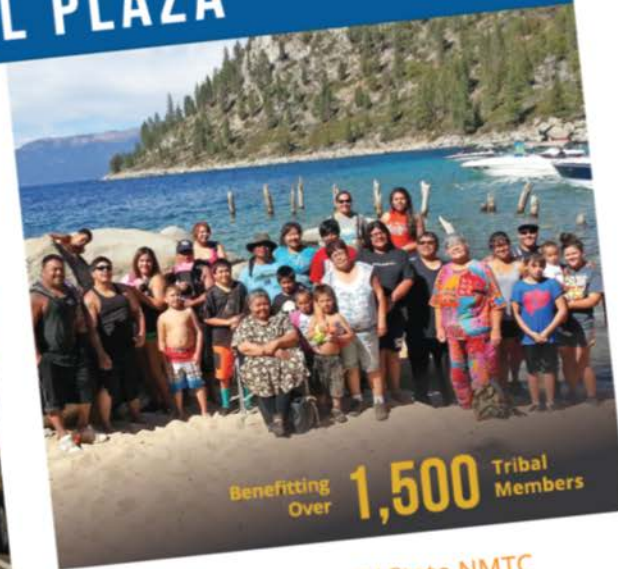




# WASHOE TRAVEL PLAZA

**NOW OPEN:  
Washoe  
Travel Plaza**

Washoe Tribe  
of Nevada  
& California



**\$10 Million of Federal NMTC Allocation, \$2 Million of NV State NMTC Allocation, & a \$5.6 Million Loan - Washoe Reservation, NV**  
Sustainable Revenue Source for the Washoe Tribe of Nevada and California



The development of the Washoe Travel Plaza on Native American reservation land produced a diversified and sustainable source of revenue for this Nevada and California tribe.

Clearinghouse CDFI provided key financial resources to the project, including: \$10 million of Federal NMTC allocation, \$2 million of Nevada State NMTC allocation, and a \$5.6 million loan to the Washoe Tribe. This transaction is one of the first of its kind in the State of Nevada.

The Washoe Tribe's debut of the new travel plaza is a part of its ongoing business initiative to revitalize the reservation and its surrounding communities. Development of additional businesses on tribal land is already underway. Tribal leaders anticipate that the resulting increase in employment opportunities and resources will help Tribal members achieve long-term economic self-sufficiency.

**Washoe Tribe of Nevada & California**





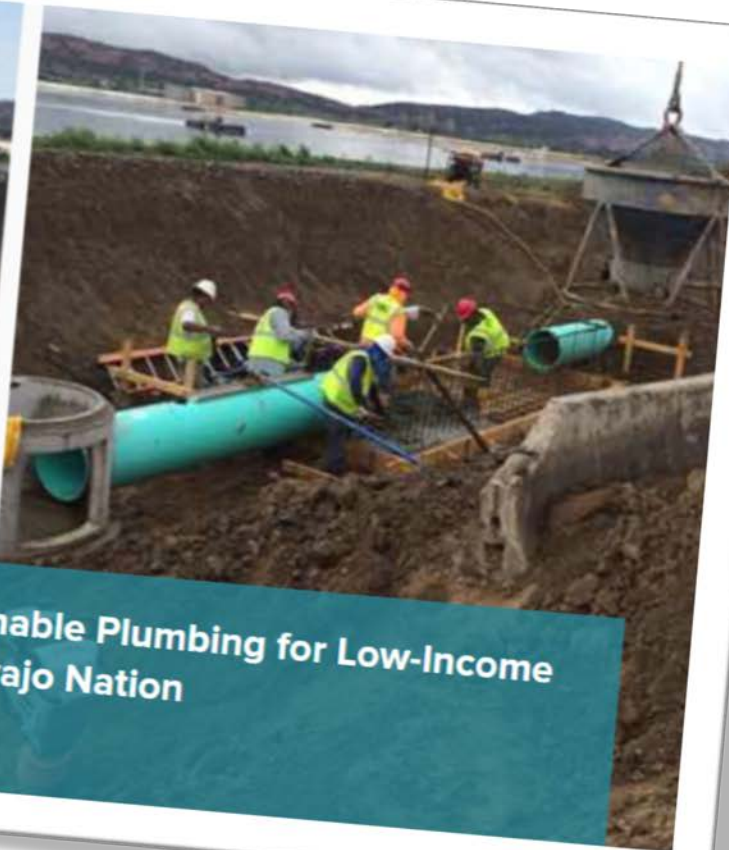
Clearinghouse CDFI provided \$9 million of NMTC allocation for the development of a healthy foods grocery store, fuel station, and storage facility in Cusick, WA on Kalispel tribal land.

**Kalispel Tribe of Indians – Cusick, Washington**



**\$10 Million NMTC Allocation Helps Connect a Distressed, Alaskan  
Community via Internet**

**Alaskan Native Village Statistical Area  
Villages of Kiana, Noatak, Deering and Kotlik**

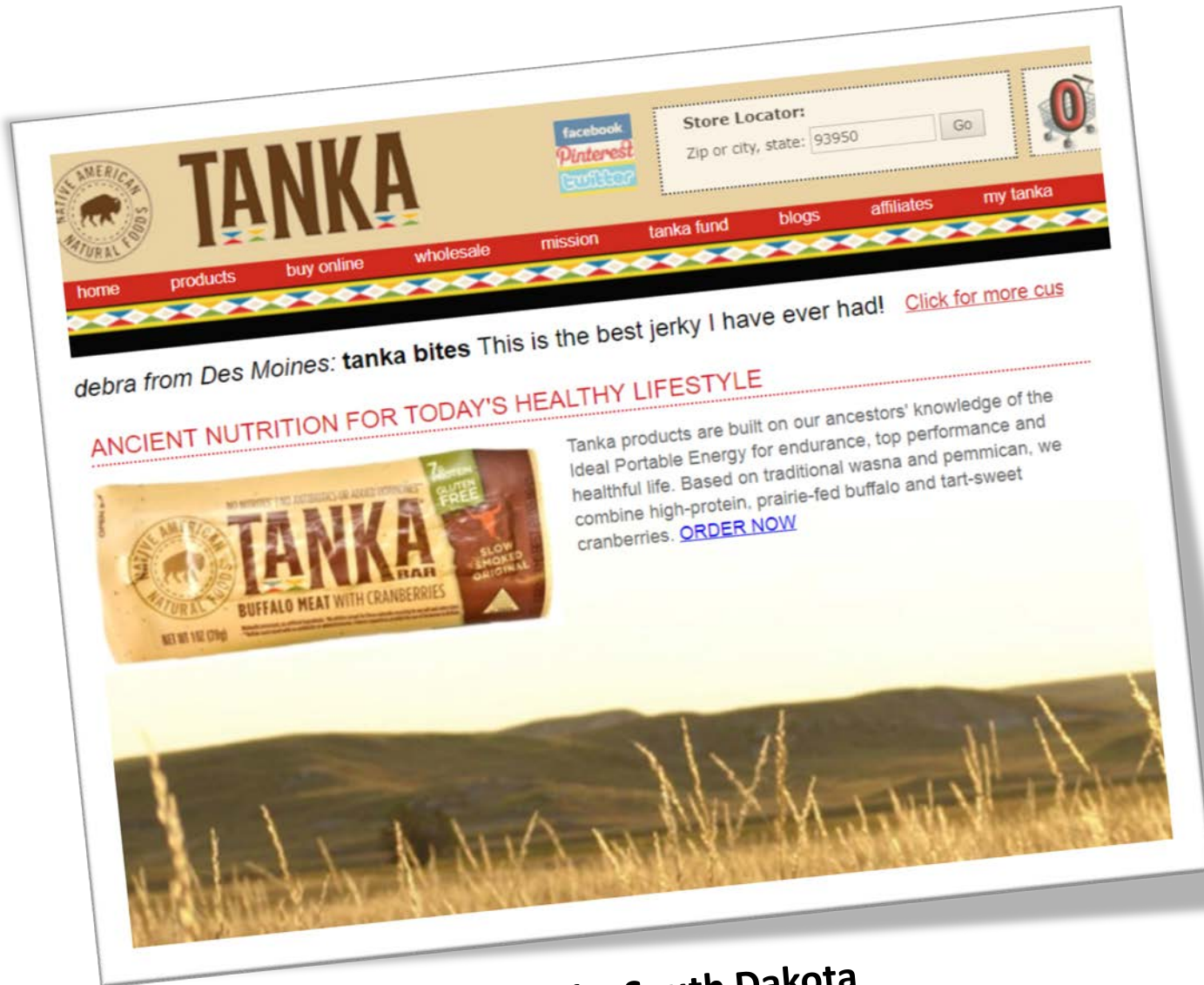


Affordable, Environmentally Sustainable Plumbing for Low-Income  
Families in Navajo Nation



**Navajo Tribal Utility Authority , Arizona**





Kyle, South Dakota





**\$2.24 Million Loan to Purchase Land to Further Tribal Enterprises  
and Economic Development**



**Ukiah, California**



**INDIAN | LAND**  
CAPITAL COMPANY



**Indian Land Tenure**  
FOUNDATION.



## Loan and New Markets Tax Credit Activity - \$56,000,000

<b>Washoe Tribe of Nevada and California</b>  Nevada & California    \$10 Million NMTC \$2.0 Million NVTC \$5.6 Million Loan   Truck Plaza	<b>Kalispel Tribe of Indians</b>  Washington    \$9 Million NMTC   Grocery Store & Fuel Station	<b>Navajo Tribal Utility Authority</b>  Arizona    \$12.8 Million MM NMTC with USDA   Water Treatment Facility	<b>Native American Natural Foods</b>  South Dakota    \$250M Loan \$500M Investment   Permanent Working Capital	<b>Pinoleville Pomo Nation</b>  California    \$2.0 Million Participation in \$2.23 Million Loan with Indian Land Capital Company NCDFI   Purchase back Land from Private Owner	<b>Red Lake Band of Chippewa Indians</b>  Minnesota    \$2.6 Million Participation in \$6.5 Million Loan with Native American Bank NCDFI   Trading Post, Fuel Station, Retail Stores	<b>Shakopee Mdewakanton Sioux Community</b>  Minnesota    \$250M   Shareholder in CCDFI
---	---	--	--	---	--	---

✓ \$12,870,000 in Loans (13)

✓ \$43,300,000 in New Markets Tax Credits (5)